

# Annual Report to Membership

December 8, 2022

Sarah McDonnell, NPIP Director Karl Johanson, DAC-NW & NPIP Board Chair





#### **People's Acknowledgement**

Every community owes its existence and vitality to generations from around the world who contributed their hopes, dreams, and energy to making the history that led to this moment. Some were brought here against their will, some were drawn to leave their distant homes in hope of a better life, and some have lived on this land since time immemorial.

Truth and acknowledgment are critical to building mutual respect and connection across all barriers of heritage and difference, so we begin this meeting acknowledging that we are on the ancestral lands of numerous tribes who are connected through a shared history of trade, celebration, and resources in Washington State.

We make this acknowledgment to pay respects to their elders past and present whose knowledge remains on the land. Please take a moment to consider the many legacies of violence, displacement, migration, and settlement that bring us together here today. And please join us in continuing to learn about such truths and actions we can take towards restorative justice.

#### **NPIP** Mission Statement

Created by and for non profit organizations, the Non Profit Insurance Program provides risk management solutions and stable, affordable insurance.



### **Vision Statement**

• Provide the best insurance products and risk management solutions for nonprofits.

#### **Core Values**

 Quality, Integrity, Respect, Community, Partnership, Responsive, Reliable, Innovative



## Philosophy of NPIP

#### Member commitment

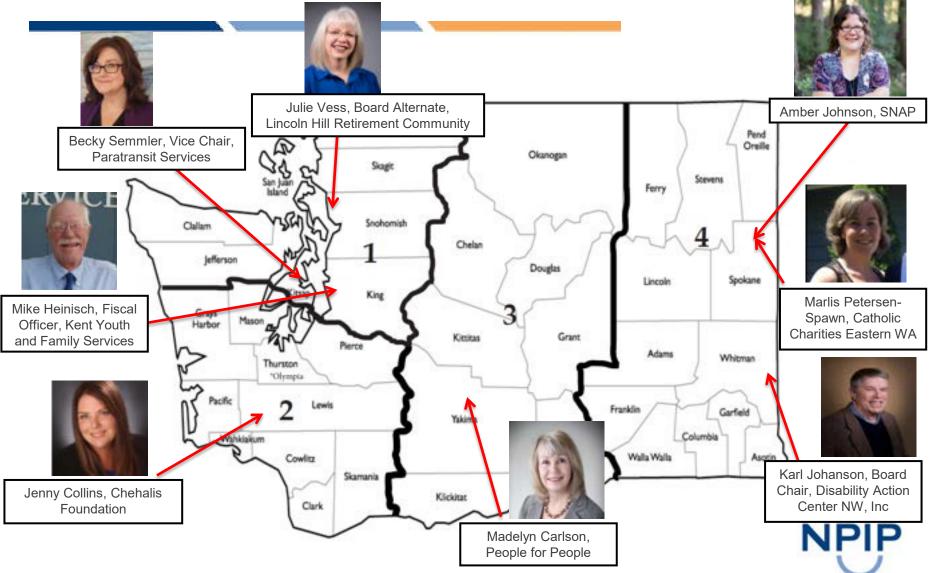
 All "Members must demonstrate a commitment to the philosophies of selfinsurance and aggressive risk management adopted by NPIP."

What does this mean for my nonprofit?

• Risk Management first! (less claims, less expense)



#### Board of Directors



Full list with Biographies available at <u>www.npip.org/board-info</u>

### **Board Positions**

Elected Board member

#### • 4 year terms

Elected by the membership

Alternate Board member

- 1 year term
- Appointed by the Board
- Succession purposes OR project based

Ad Hoc Committee members

- Often project or need based involvement
- By attendance and/or invitation to committees

## **Membership Highlights**





Sherwood Community Services –
Recipient of the Risk Management
Services Award and an outstanding
member dedicated to their community
as well as preserving the risk
management philosophy of the pool.

 Homage– Another recipient of the Risk Management Services Award, Homage regularly makes use of NPIP's Educational Services offerings and reaches out to NPIP's risk managers for guidance.



## **Membership Highlights**

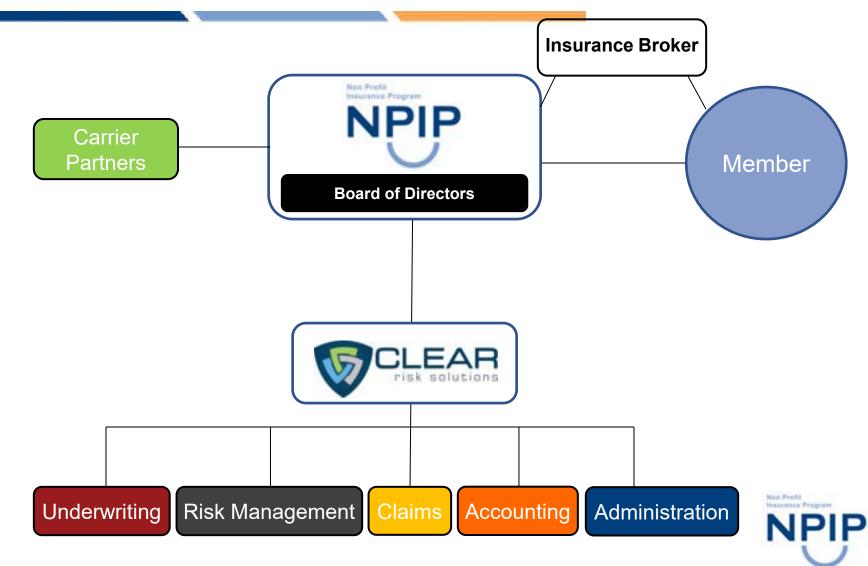


 Friends of Youth – Also received the Risk Management Service Award for their excellence in risk management and dedication to serving youth and young families.

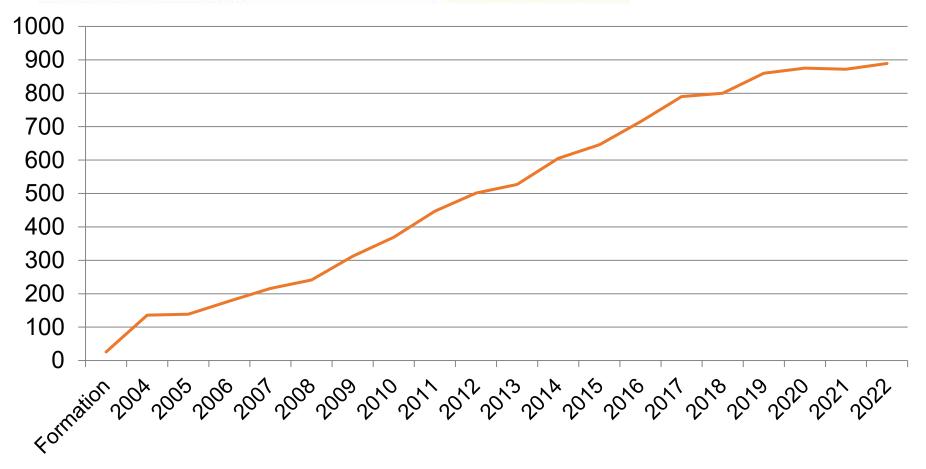
- Would you like to be featured in an upcoming email from NPIP?
- We'd love to showcase who your nonprofit is and what your team does.
- Email our NPIP Administration team at 10 <u>tmontgomery@Chooseclear.com</u>.



## **Program Structure**

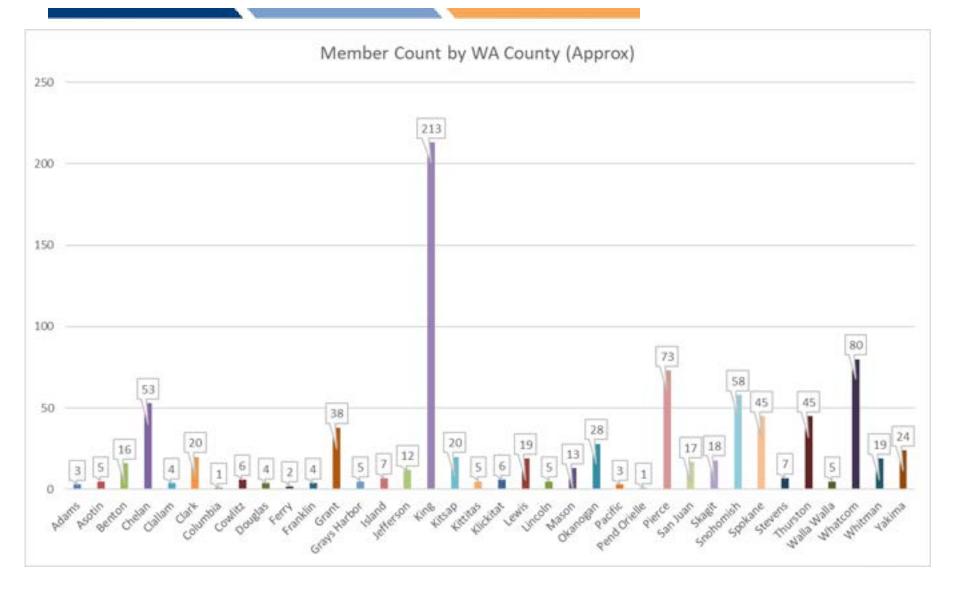


### **NPIP Membership Growth**

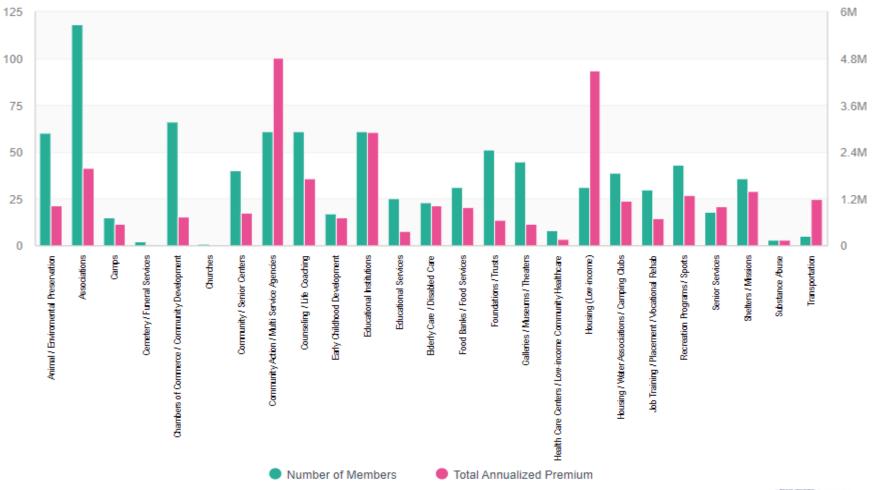




## **Diversity in Member Location**

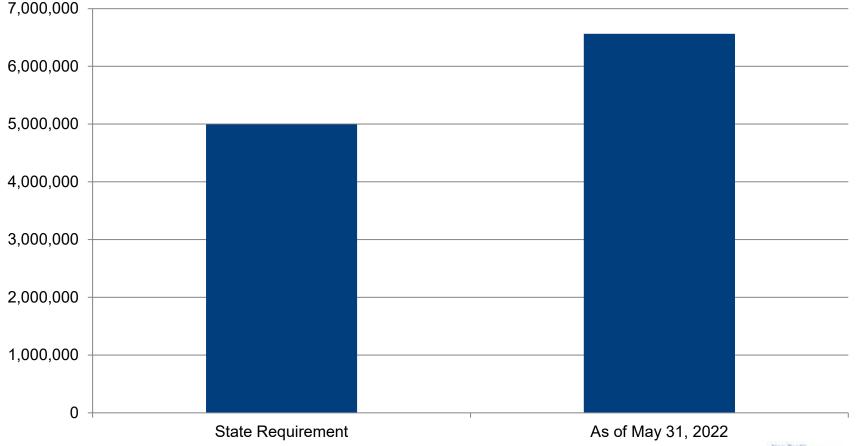


## **Diversity by Classification**





#### Financial Health- State Required Solvency Test (Primary Assets)







Fiscal Year End 21/22

Total Assets

Total Liabilities

• Fund Balance

\$8.7 Million

\$5.4 Million

\$3.3 Million



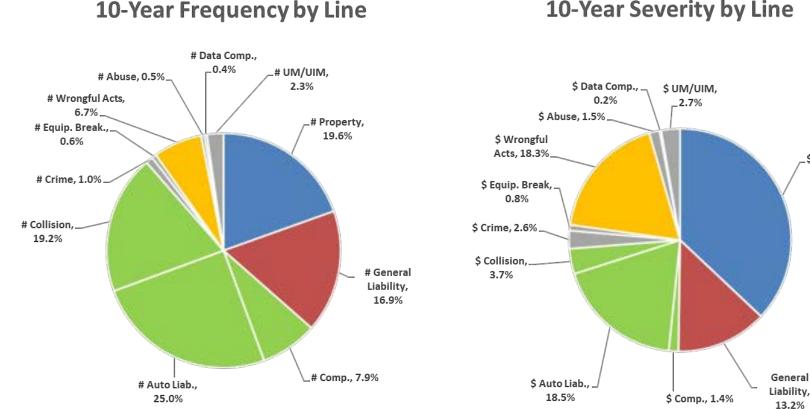
#### Audit Results



- Clean audit report for our fiscal year ending May 31, 2022
- Audited annually by Moss Adams
- 3 years of audits posted at npip.org for member access at any time



## Claims Performance (10 years)



**10-Year Severity by Line** 

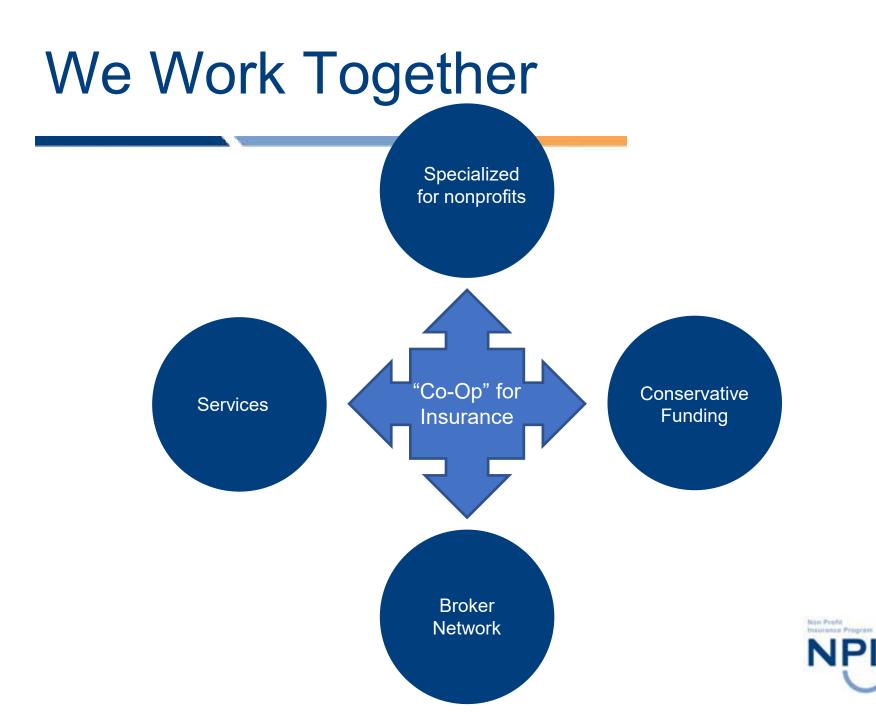
Non Profil Insurance Propriet

\$ Property, 37.0%

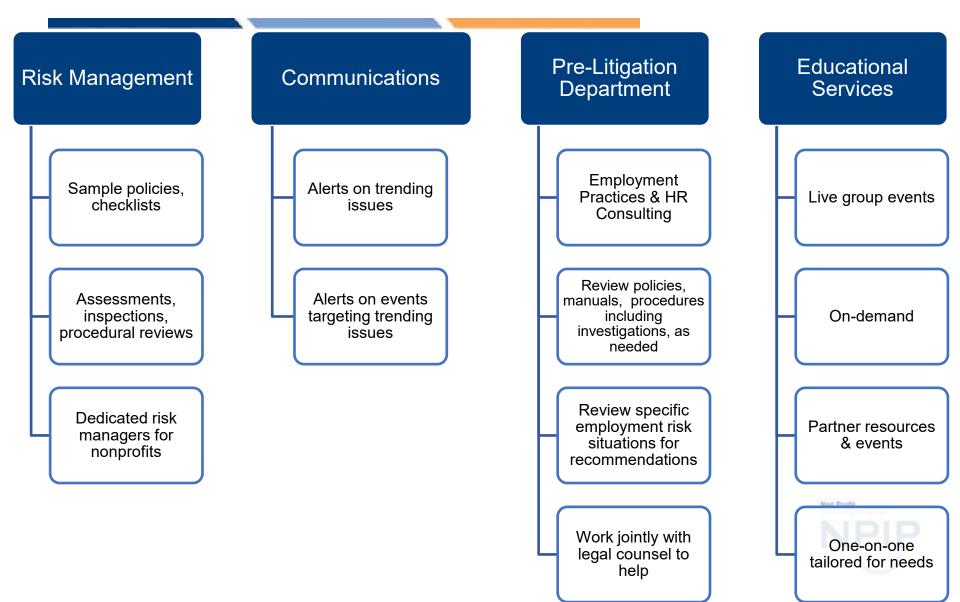
## Claims driven risk initiatives

- Large loss prevention
- Property
  - Water Sensors
    - Senses leaks, moisture, frozen pipes with instant alerts.
    - Inexpensive and easy to install.
    - Grant options available ask us how!
  - Inspections
  - Ensuring adequate values
- Auto Sensors
  - Senses travel, acceleration, hard braking, tilting etc.
  - Grant options available ask us how!





### **Risk Management Services**



#### **Educational Risk Connections**

#### Nonprofit Risk Management Center

- National organization specializing in nonprofit risk
- NPIP is an affiliate member, so our members access resources free!

Free member access to all services.

www.npip.org/ online-

resources

#### **Enqurion (Zywave)**

- Cyber risk help
- Handbook builder & Job Descriptions
- Webinar access live & ondemand

**Training Network** 

- On demand videos 800+
- English and Spanish
- HR & Workplace Safety

IPIP

## **DTS – Driver Training Simulator**

- Recognizing and anticipating hazardous driving situations
- Prepare for environmental factors
  - Adverse weather
  - Collision response







### **Background Checks**

- Group pricing discount for our NPIP members
- Quick and easy (really)
- <u>Demo</u> for set up and use.
- Register <u>here</u> to use their services.





#### Get engaged! **Events – Live** or virtual Member Broker Connect Connection Calls **Broker** Focused Email List – Sessions Subscribe! NPIP $\bigcap$ NPIP.org **Board Help** Member & **Broker Surveys** Non Profil Insuranza Program NPIP

#### Communications



#### **Training Bank**

#### **Industry Topics**

#### Hot Topics

#### Services



### The Future

#### Immediate

- Engagement
- Assessment of coverage
- Legislative session

#### Long-Term

- Growth
- Market (carrier) relationships

#### Stability-Focus

- Fund balance
- Legislative eye
- Partnerships

NPIP

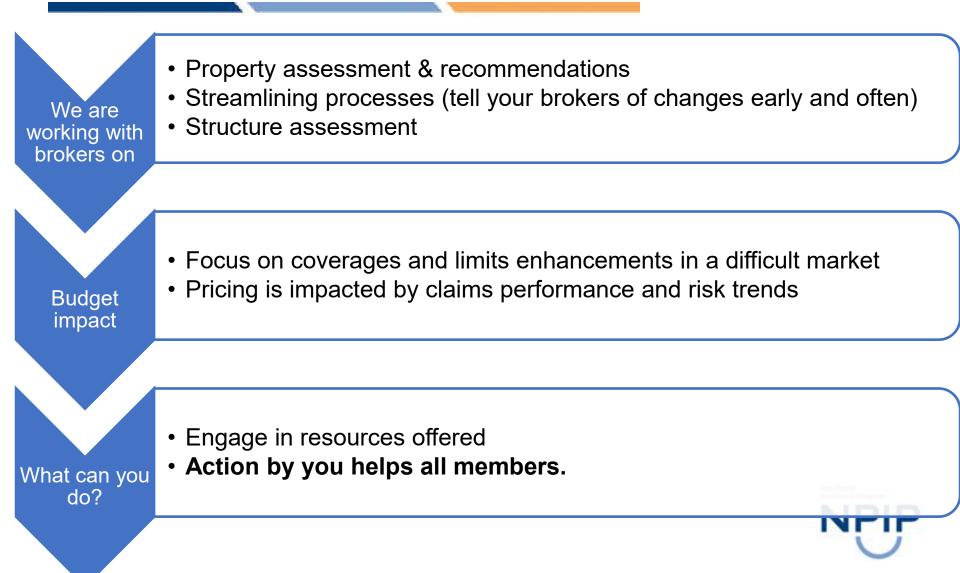
## Member Action Needed



- Board Succession
- Legislative Focus:
  - Pre-Judgment Interest Bill cost driver
    - Contact your legislator if you have a legislative plan and are willing to help.
    - Nonprofit-wide issue
- What can we do to help you?



### **Renewal 2023 Preview**



## **Contact Information**

- Sarah McDonnell, <u>smcdonnell@npip.org</u>
  - Director of NPIP at Clear Risk Solutions
  - 509-717-4073 (direct)
  - 509-237-8187 (cell phone)



- Karl Johanson, <u>Karlmjohanson@gmail.com</u>
   NPIP Board Chair
  - Disability Action Center of NW Inc

